

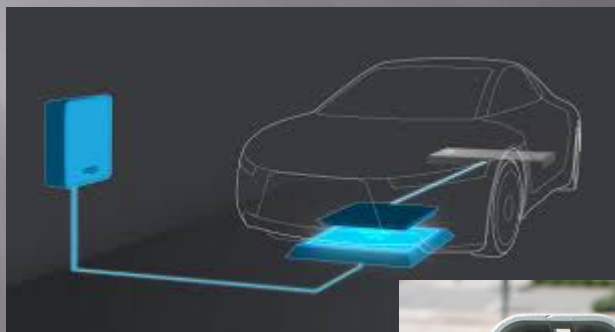
EV CHARGING: OEM STRATEGIC APPROACH

OEM Commercialization

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TOYOTA MOTOR
NORTH AMERICA



2012 Projections

- ▣ UC – Berkeley Projected that by 2020 EV sales would be 50% of all Vehicle sales.
- ▣ President Barack Obama made EV sales a priority, 1M cumulative by 2015:
 - Funded Tax Incentives
 - Funded DOE/DOT Research and Dev't.
 - Subsidized Advanced Battery Dev't and Production.
- ▣ OEMs announced > 100 Plug-in Vehicles by 2020.

2012 Outlook

- UC – Berlin 1 – Projected that by 2020 EV sales would reach 1 million vehicle sales.
 - President Obama announced a goal for EV sales as a priority in his State of the Union address.
 - Full EV production goal of 1 million EVs by 2020
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 - OEMs announced goals for EV sales by 2020.
- 2016 Reuters: “Electric Vehicle Sales Fall Far Short of Obama Goal”
- 115,000 Plug-in Sales
 - 3.9% of Total Vehicle Sales

2012 Outlook

- UC – Berlin 1. Projected that by 2020 EV sales would reach 10% of total vehicle sales.
- President Obama announced a priority for the U.S. to reach 1 million EV sales by 2020.
 - Full production of the Chevrolet Volt
 - Full production of the Ford Focus EV
 - Substantial production of the Toyota Mirai
- OEMs announced plans to increase EV sales by 2020.

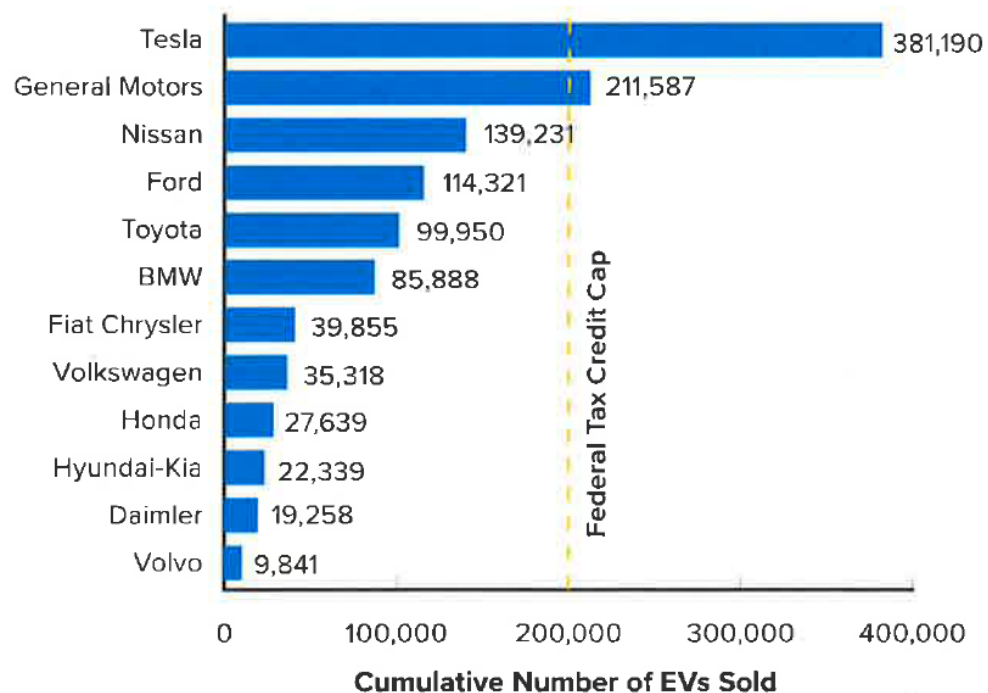
2020 Edison Electric Institute (EEI):

- 2019 EV Sales Top 1M for the First Time
- 8% of Total Market Sales



January 2020 Status

TOTAL EV SALES BY AUTOMAKER



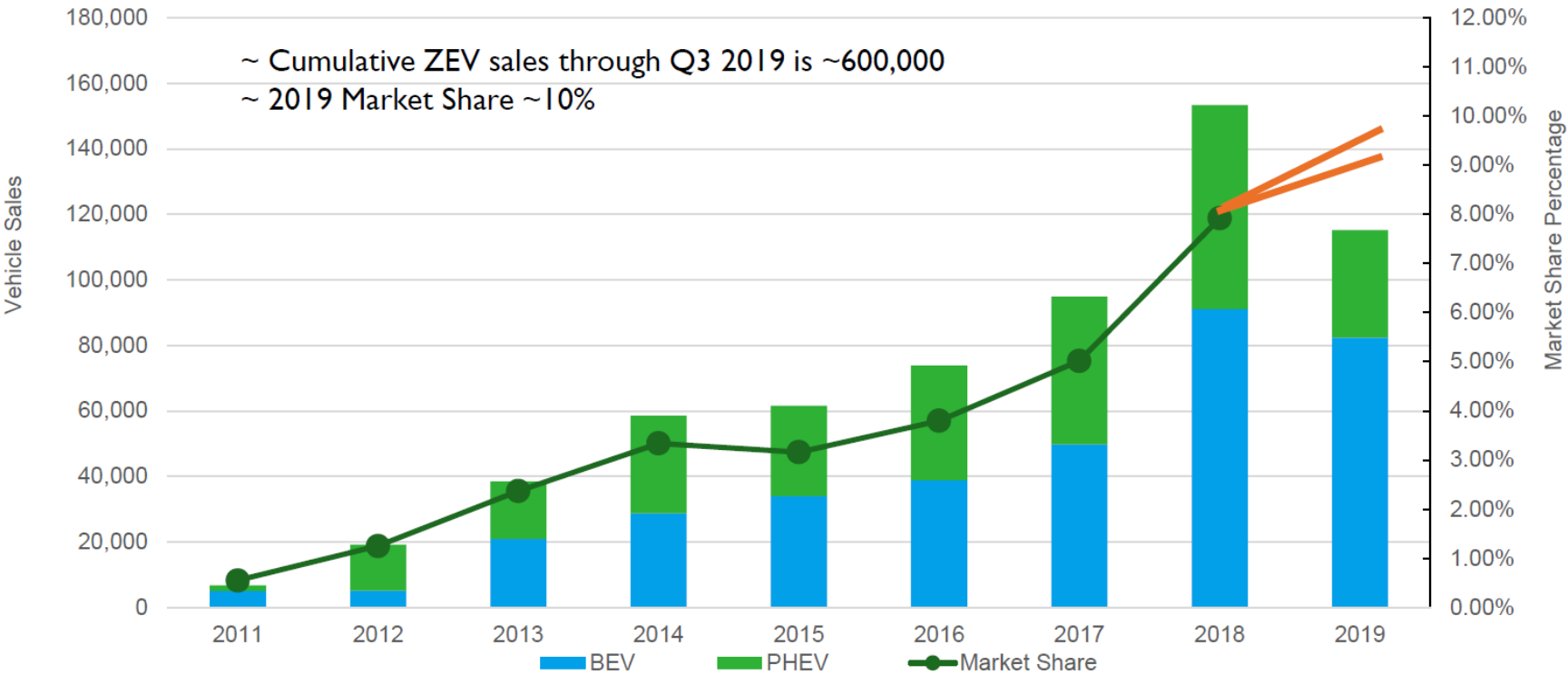
Source: InsideEVs.com and HybridCars.com

KEY FACTS

- General Motors EV sales have surpassed the 200,000 cap for the federal tax credit. The credit will begin to phase out in April 2019.
- Tesla, GM, and Nissan account for 62% of the 1.18 million EVs sold.

California Market

PEV Market California 2019



Source: UC-Davis Gil Tal

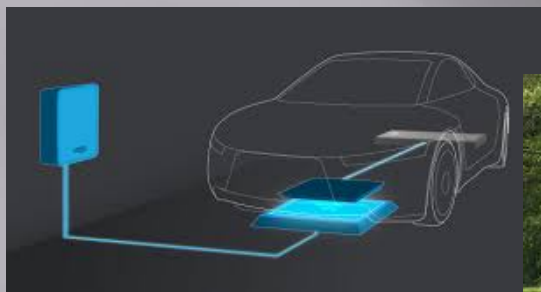


Path to Commercialization

- ❑ Need for Interoperability. Importance of Harmonized Standards.
- ❑ WPT is a Tough Sell. 10% of vehicle cost. (5% is general target.)
- ❑ Tesla (largest producer) has indicated WPT is not needed in N.A. market. No plans to develop.
- ❑ Dynamic Charging is unlikely to be deployed any time soon. (infrastructure cost, extreme maintenance expense, battery cost reductions defeat value calculations, political pressure (benefit to rich early adopters.))



SAE J2954 Interoperability



All OEMs consider Interoperability to be Critically Important to This Technology!
(Home, Workplace, Public)

- ❑ Defined Frequency, Communication protocol and Master Coil set to confirm product interoperability.
- ❑ Product shown to function at minimum efficiency levels, with the Master Reference, are confirmed to be J2954 Compliant.
- ❑ Future-compatibility planned. Allowing for innovation while preserving existing commercial product compliance.
- ❑ Standard publication expected ~May 2020.
- ❑ Harmonization established with ISO 19363 and IEC 61980 (2/18 ~ 2/27)



Minimum Interoperability Requirements

- ▣ Communication (SAE J2847/6, ISO/IEC 15118-7)
- ▣ Comply with EMC/EMI Requirements (Incl. FCC Part 18)
- ▣ Comply with Human Exposure Limits (ICNRP2010) and Medical Device Exposure Limits 15uT.
- ▣ Achieve Power Transfer Performance Targets
 - Single Frequency (85kHz)
 - Minimum Efficiency 85% aligned, 80% offset.
 - Defined Alignment (X,Y,Z)
 - Within Packaging Constraints of OEMs.
 - Standardized location in parking spot/vehicle.

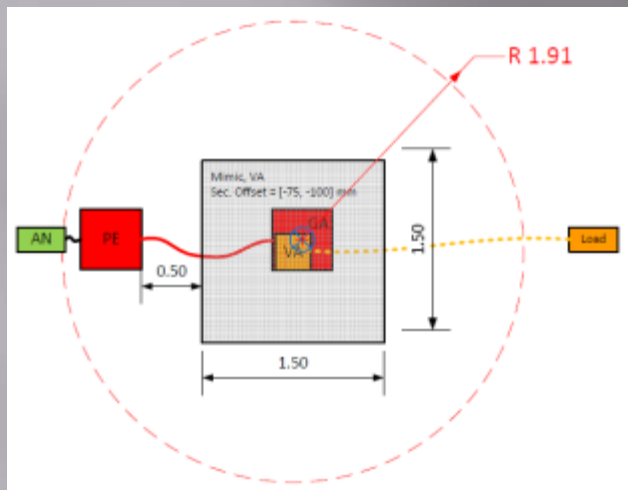


The Trouble with High Power WPT (L3, L4)

- ❑ FCC Industry Waiver For Part 18 Non-Compliance.
- ❑ OEM WPT Advisory Board submitted FCC Petition for threshold and test procedure relief.
 - Limit of 64.4dBuA/m protects L3 with circular topology.
 - Support filings from Qualcomm, Daimler and ProDrive requesting higher limit of 82dBuA/m.
 - Objection filing from Amateur Radio Operators Guild
 - FCC hearing expected in 2020.
- ❑ OEM and Aftermarket Systems that Fail EMF Reference Levels Risk Production Injunction

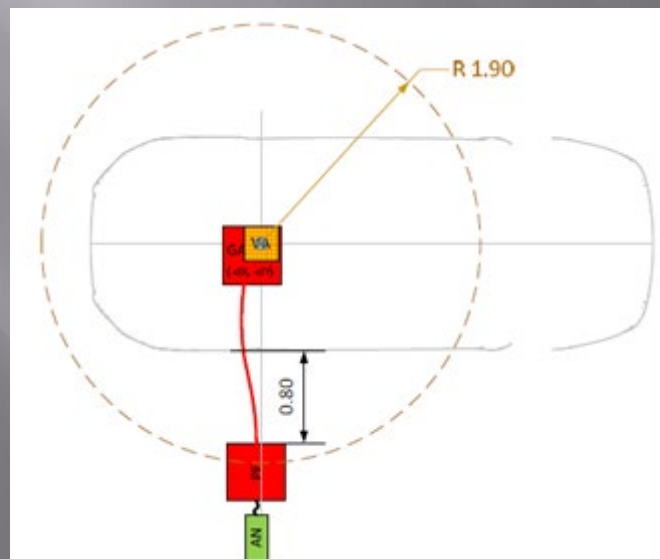


ANSI 63.30



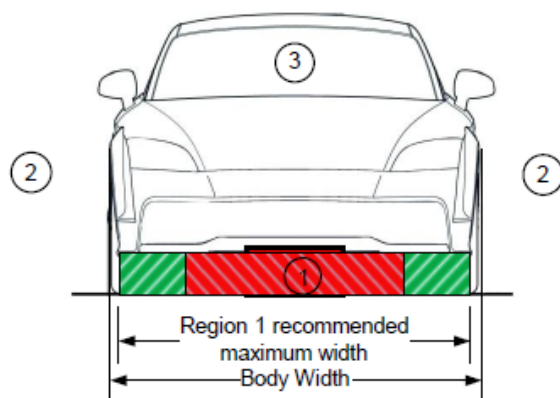
Agreed test procedure:

- Fixed EUT Ring 1.9m radius
- Centered VA/GA Assy.
- Measure at 10m from boundary
- Extrapolate to FCC 300m



Repeatable, Consistent
Standard, single measurement.
Downside – underestimates
emissions (limit matter)
Paves the way for FCC limit rule.

Human Exposure and Medical Device Compliance



SAE J2954 Region	ISO 14117-2012 IMD Requirement	ICNIRP 2010 Human Exposure Requirement
3	AAMI Zone 2 (15 μ T @ 85 kHz)	Reference Level (27 μ T) or Basic Restrictions
2	AAMI Zone 2 (15 μ T @ 85 kHz)	Reference Level (27 μ T) or Basic Restrictions
1	none	Three options are given: i) Active or passive access control ii) Detection and shutdown iii) Meet region 2a Human Exposure Requirement

Note: RMS values are given for comparison to AAMI and ICNIRP levels. Multiple by 1.414 to obtain TIR J2954 specification of peak values. No issue in Region 1 if the shutdown system or access control is functioning.

Region 1 Discussion

Example of Region 1 Human Exposure Requirement Compliance with spatially varying approach:

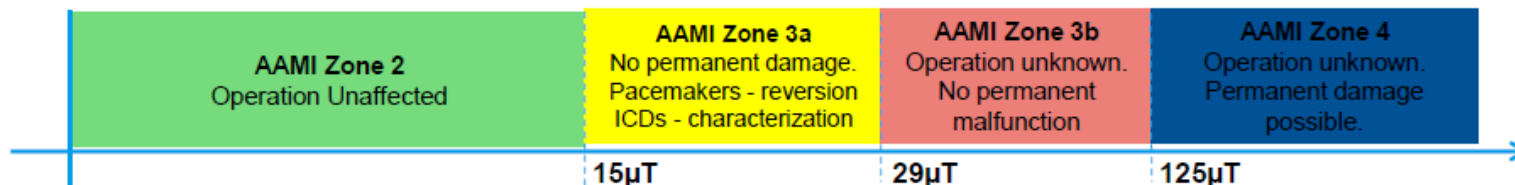


Part of Region 1 where exposure is prevented by options (i) or (ii)



Part of Region 1 where options (i) or (ii) may not cover, but option (iii) is applied (e.g. Basic Restrictions)

Performance requirement for pacemakers & ICDs at 80-90kHz according to ISO 14117-2012*



* According to AAMI, EMF exposure levels higher than Zone 2 values should be infrequent and transient, lasting a matter of seconds.

Topics Under Development/Resolution

1. Communication Protocol for interoperable control. ISO 15118-20 FDIS available for harmonization ~2/2020.
2. ANSI C63.30 Publication ~5/2020.
3. Petition Action for FCC EMC threshold (Level 3 and higher) or Industry waiver.
4. SAE J2954 Standard to include flush-mounted spec. and Dynamic Charge Requirements.